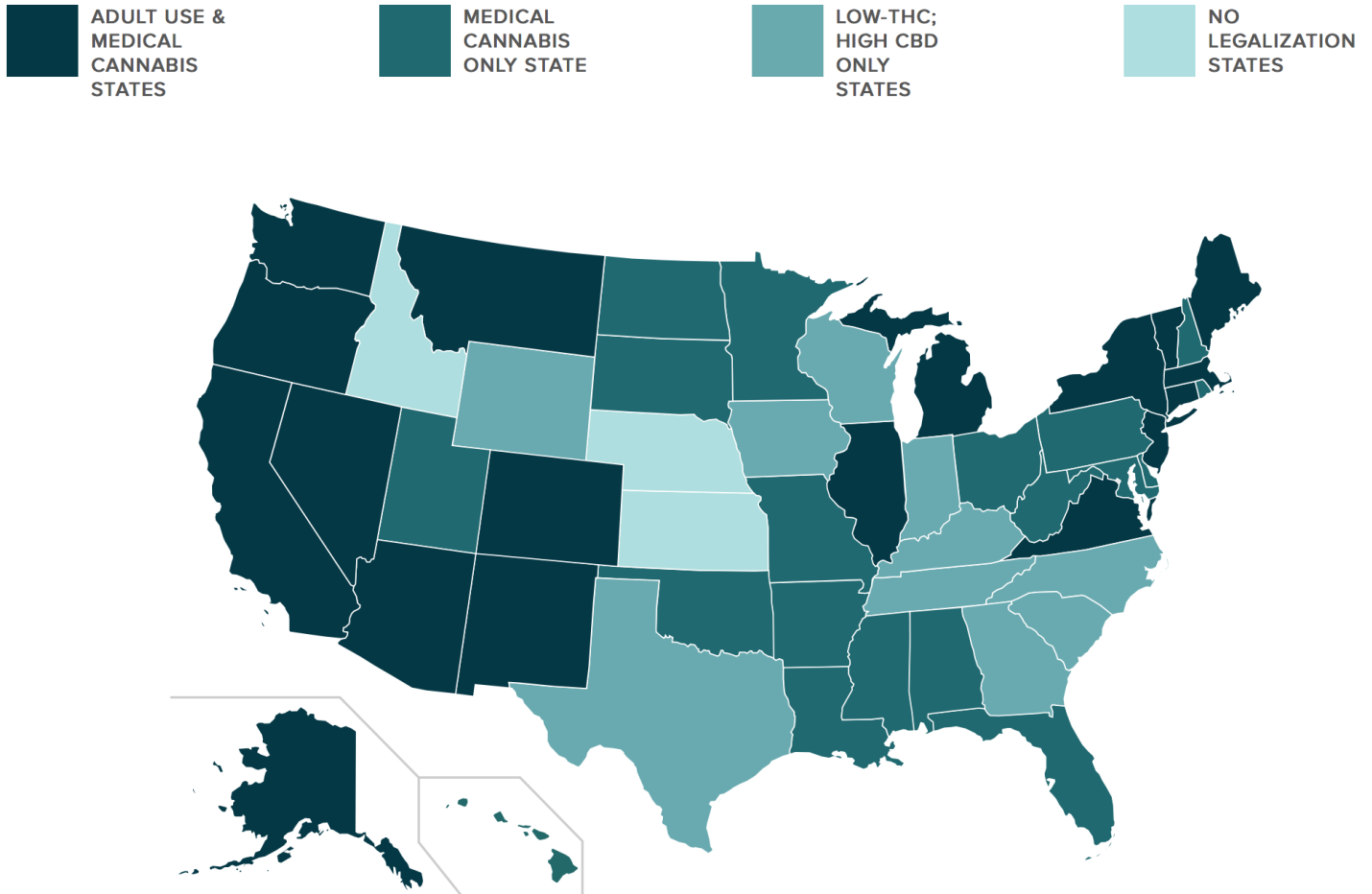


CANNABIS IN THE UNITED STATES

NATIONAL LANDSCAPE OVERVIEW



Marijuana is one of the fastest growing industries in the United States. Currently, thirty-nine (39) states and the District of Columbia (D.C.) have some form of legal marijuana program. Of which, twenty-three (23) states and D.C. have legalized recreational marijuana.

List of States with Medical and/or Recreational Marijuana Laws

- Alabama
- Alaska
- Arizona
- Arkansas
- California
- Colorado
- Connecticut
- Delaware
- District of Columbia
- Florida
- Hawaii
- Illinois
- Louisiana
- Maine
- Maryland
- Massachusetts
- Michigan
- Minnesota
- Mississippi
- Missouri
- Montana
- Nevada
- New Hampshire
- New Jersey
- New Mexico
- New York
- North Dakota
- New York
- Ohio
- Oklahoma
- Oregon
- Pennsylvania
- Rhode Island
- South Dakota
- Texas
- Utah
- Vermont
- Virginia
- Washington
- West Virginia

CANNABIS IN THE UNITED STATES

NATIONAL LANDSCAPE OVERVIEW

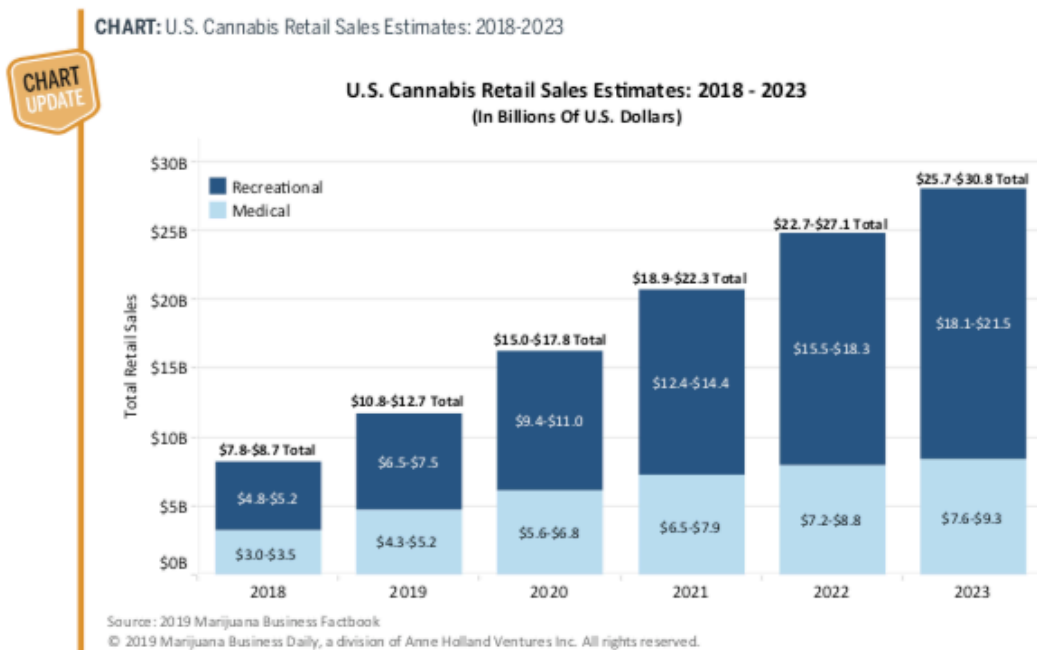
While federally, marijuana is still an illegal Schedule 1 drug, there are signs that nationally legalizing cannabis is on the horizon. Approximately 94% of Americans are in favor of allowing adults to legally use medical marijuana, according to a poll conducted by Quinnipiac University. In addition, Gallup found that two-thirds of Americans are now in favor of legalizing cannabis for recreational use.

Perhaps driving the acceptance is the understanding of the size of the cannabis economy. In 2022, Illinois received \$562 million in tax revenues from marijuana, but only \$291 million from alcohol.¹

If marijuana was fully legal in all 50 states, analysis by New Frontier Data indicates that it would generate \$131 billion in federal tax revenue between 2017 and 2025, based on an estimated 15% retail sales tax, payroll tax deductions, and business tax revenue. Federally legalizing cannabis would also create an additional 782,000 jobs, which would increase to 1.1 million jobs by 2025.²

Sales of cannabis, if made fully legal, could generate \$75 billion by 2030. This places cannabis at roughly the same industry-wide revenue as wine, which generates about \$60 billion in sales annually.

In 2022, overall marijuana sales in the United States retail segment generated over \$30 Billion and is projected to generated over \$33.6 Billion in 2023 and \$38.4 Billion in 2024. The following chart from the 2022 Marijuana Business Daily Factbook provides an overview of current and future cannabis sales.³



¹ Jaeger, Kyle. "Illinois Governor Touts Huge Increase in Marijuana Tax Revenue for 2022 Fiscal Year as State Approves Social Equity Retailers" CNBC. July 25, 2022. Source: <https://www.marijuanamoment.net/illinois-governor-touts-huge-increase-in-marijuana-tax-revenue-for-2022-fiscal-year-as-state-approves-social-equity-retailers/>

² Zezima, Katie. "Study: Legal Marijuana Could Generate More than \$132 billion in federal tax revenue and 1 million jobs" The Washington Post. January 10, 2018. Source: https://www.washingtonpost.com/national/2018/01/10/study-legal-marijuana-could-generate-more-than-132-billion-in-federal-tax-revenue-and-1-million-jobs/?utm_term=.60a5472c228e

³ 2022 Marijuana Business Daily Factbook.